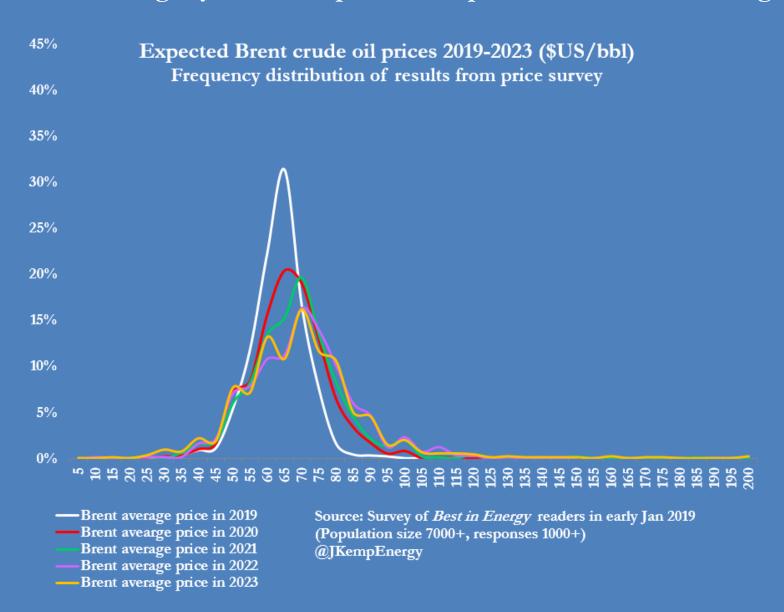
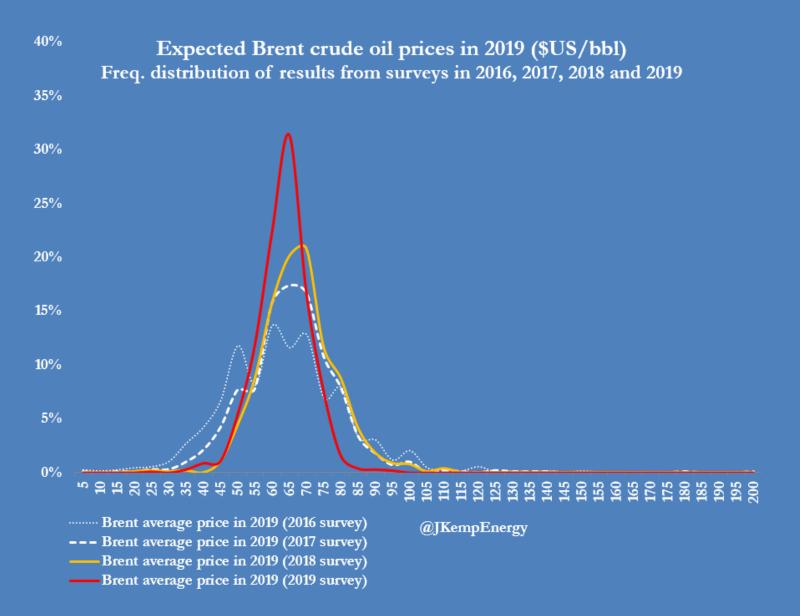
Outlook for oil prices in 2019 Some observations

JOHN KEMP REUTERS 20 March 2019

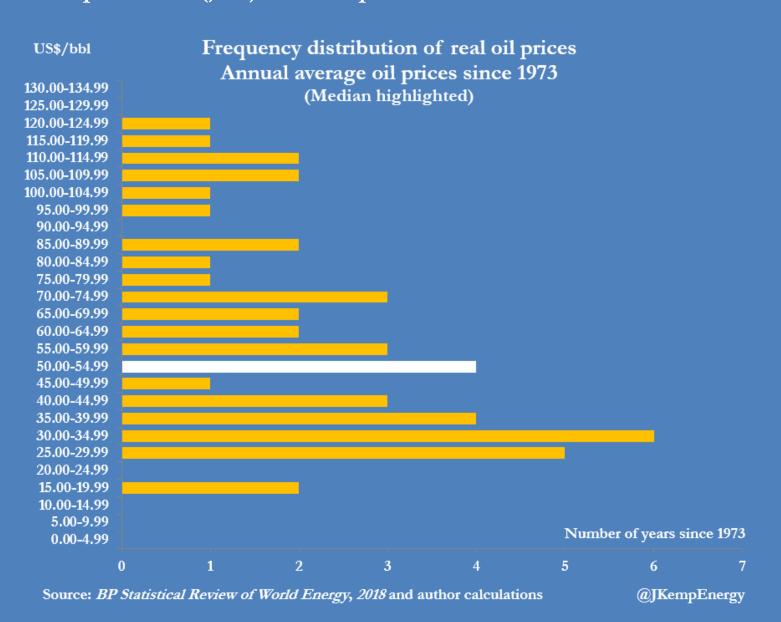
Brent crude price expected to average around \$65 per barrel in 2019 Forecasts tightly clustered, price not expected to rise much through 2023



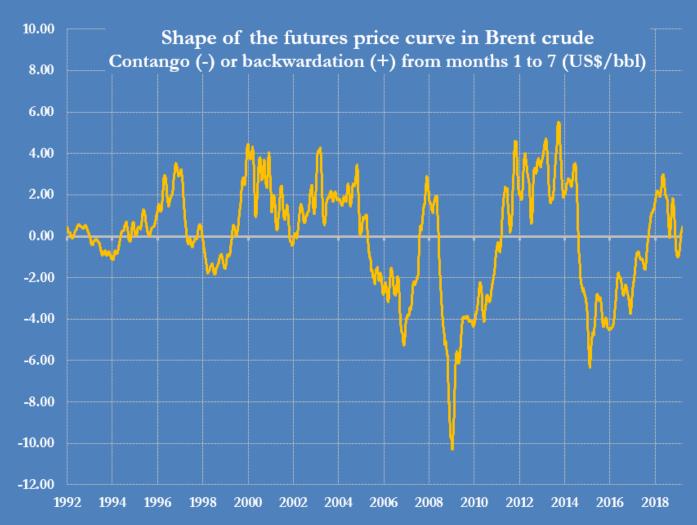
Price forecasts have changed little over last four annual surveys Market seen anchored or balanced around \$65-75



Brent has averaged \$63 so far this year, down from \$72 in 2018 Real prices are (just) in the top half of the distribution since 1973



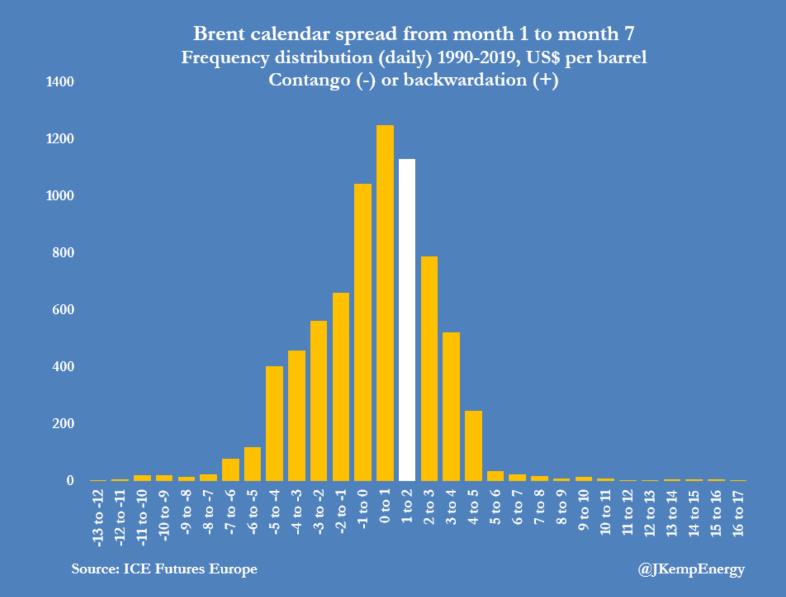
Brent six-month calendar spread reverts to backwardation of \$1/bbl Traders currently expect market to be roughly balanced in 2019



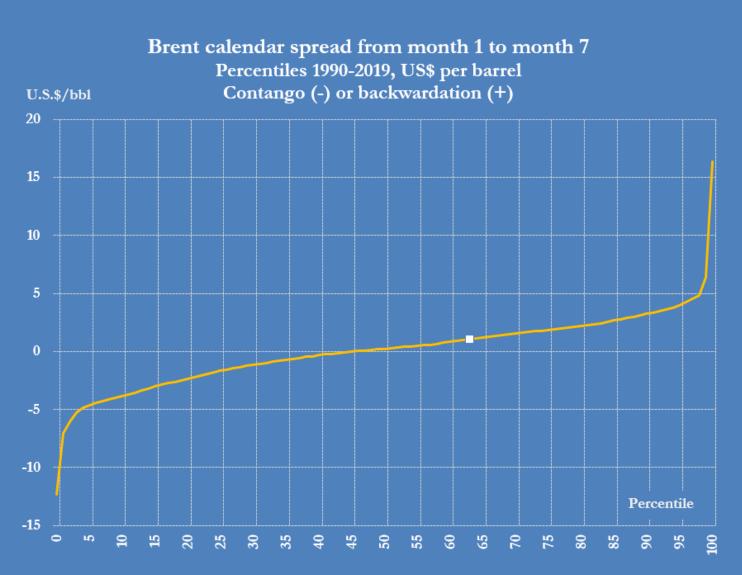
Price difference between 1st listed contract month and 7th listed contract month for Brent futures (U.S.\$/bbl)
Contango (-) or backwardation (+) averaged over 30 days

Source: Thomson Reuters Eikon, ICE Futures @JKempEnergy

Brent six-month calendar spread slightly above long-run average Traders see market tightening, on balance, but no strong directional signal



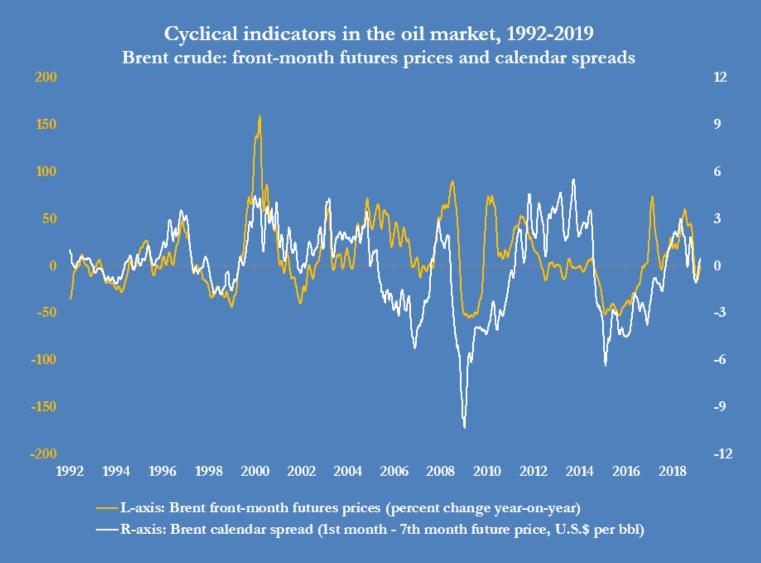
Brent calendar spread trading around 63rd percentile No strong conviction on market tightening or easing in 2019



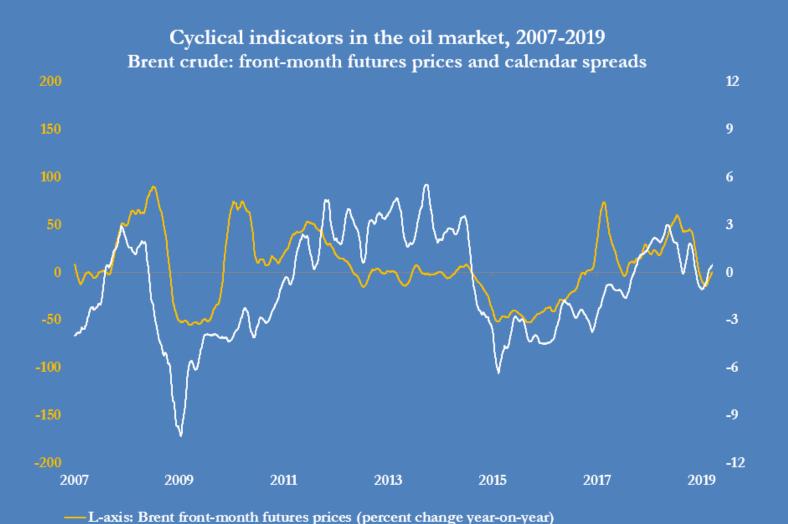
Source: ICE Futures Europe

@JKempEnergy

Brent spot price and spreads both point to market expected to balance Prices and spreads have steadied after slumping in Q4 2018



Brent spot price and spreads both point to market expected to balance Prices and spreads have steadied after slumping in Q4 2018



⁻R-axis: Brent calendar spread (1st month - 7th month future price, U.S.\$ per bbl)

Principal influences on oil prices in 2019

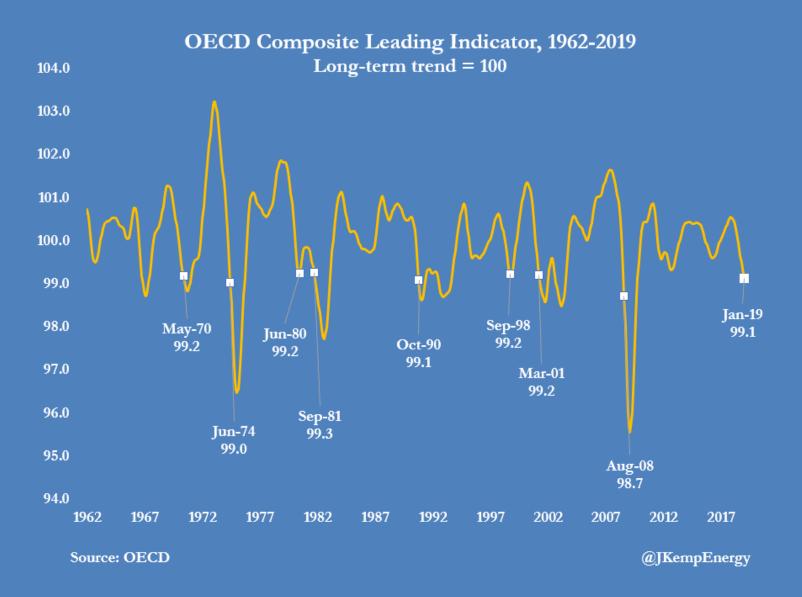
External variables (mostly independent of oil prices)

- (1) Global economy
 - ❖ U.S./China trade war
 - Financial conditions
 - Global business cycle
 - Oil-exporting countries
 - Commodity-dependent economies

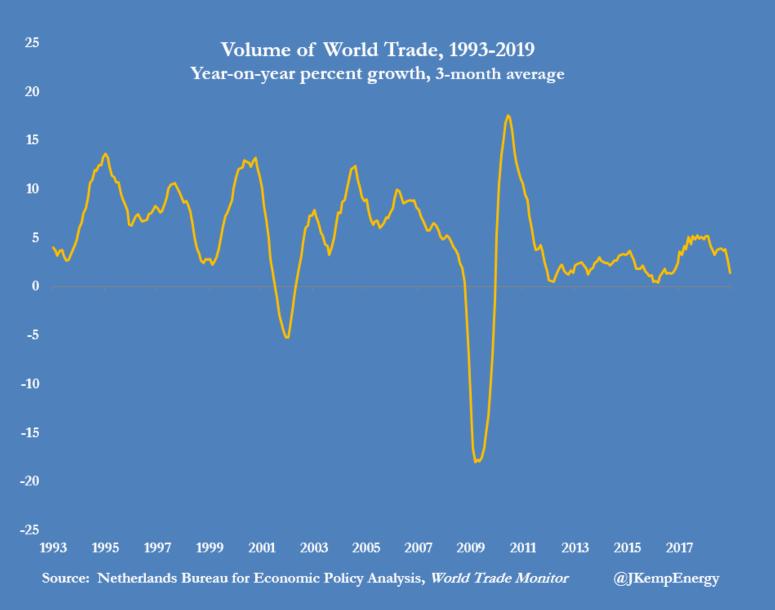
Internal variables (mostly dependent on oil prices)

- (2) U.S. shale production growth
 - * Reaction to lower prices
- (3) OPEC+ output reductions
 - * Reaction to lower prices
 - Group discipline
 - Trump pressure
- (4) U.S. sanctions on Iran
 - * Renewal of waivers
 - Availability of replacement bbl
 - Price impact
- (5) U.S. sanctions on Venezuela
 - * Availability of replacement bbl

Global economic growth has slowed sharply over the last year OECD leading indicator has fallen to level normally associated with recession



World trade growth has slowed significantly since 2017 Trade volumes actually fell in Q4 2018



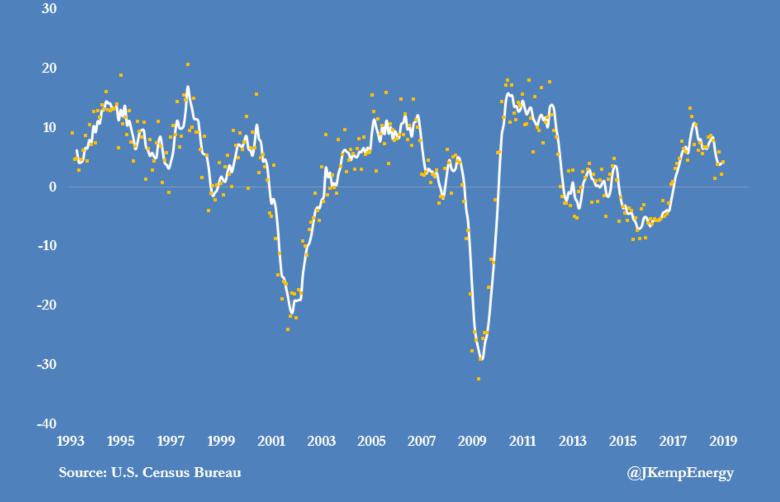
U.S. manufacturing growth has slowed since Aug 2018 ISM manufacturing index shows deceleration to more moderate expansion



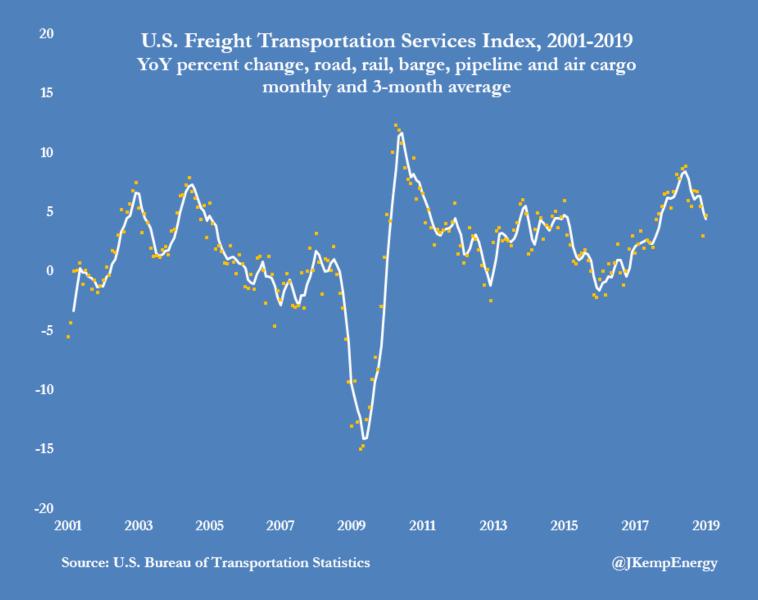
U.S. business investment shows signs of slower expansion Durables orders for new capital equipment ex defence and aircraft decelerate

U.S. manufacturers' new orders of nondefense capital equipment excluding aircraft, 1993-2019

Percent change from year earlier, monthly and 3-month average

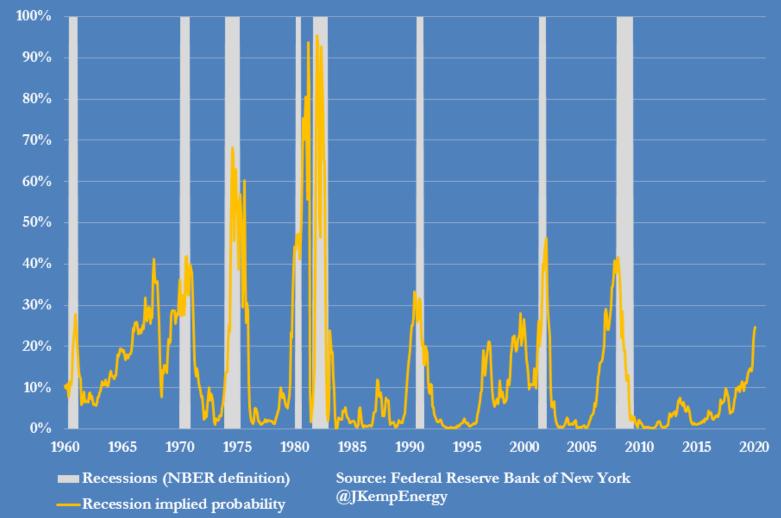


U.S. freight volume growth has decelerated since summer of 2018 Freight volumes growing around +4% down from +8% in middle of last year

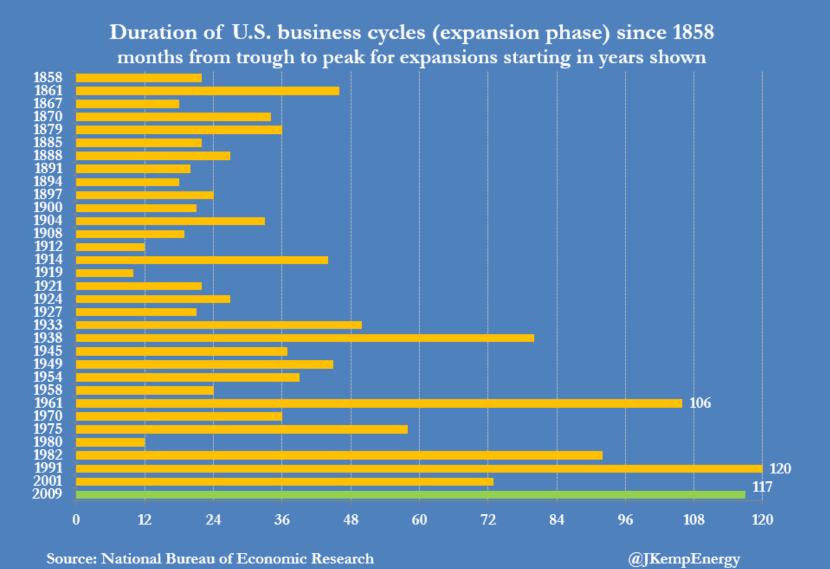


U.S. Treasury yield curve flattening signals heightened recession risk New York Fed yield curve model shows 25% probability of recession in Feb 2020

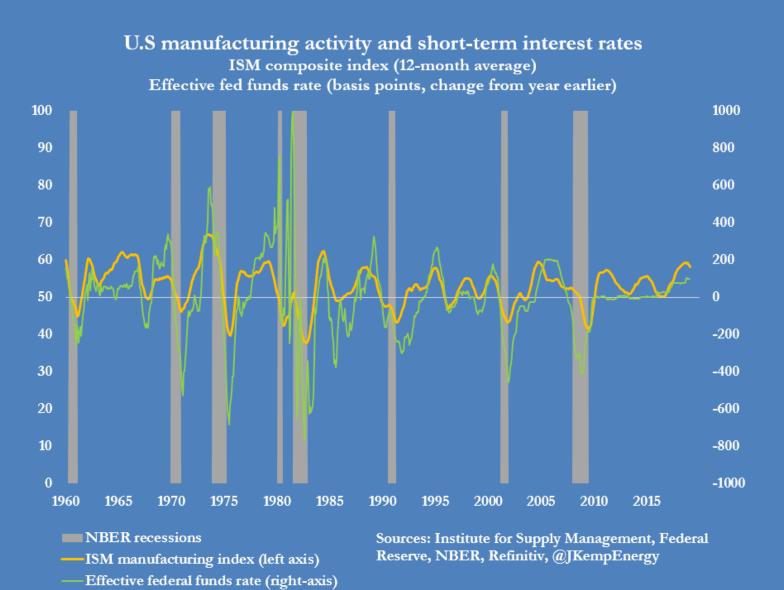
Probability of U.S. recession 12-months ahead, 1960-2020 Based on Federal Reserve Bank of New York's yield-curve model Using spread between 3-month Treasury bills and 10-year Treasury Notes



U.S. business cycle now very mature
Do expansions die of old age or are they murdered? Risks of policy error?



U.S. Federal Reserve typically responds to signs of slowing economy If manufacturing growth decelerates further, Fed likely to ease monetary policy



Scenarios for the global economy in 2019 U.S./China relations, business reaction, Fed response dominate outlook

U.S./China relations

- (1) Comprehensive settlement
- (2) Limited trade deal
- (3) No deal

Fed policy response

- (1) Continued tightening
- (2) Extended pause
- (3) Easing



Global economic outlook



- (B) Extended slowdown
- (C) Recession

Mid-cycle slowdown or end of cycle? Is the global economic cycle in 1998 or 2001?

Brent prices and the economic cycle – 1998 or 2001?

Intra-cycle and end-cycle slowdowns have different consequences for oil market

Brent spot price, 1990-2019
Percent change from year earlier, monthly and 3-month average
NBER U.S. recession dates shown

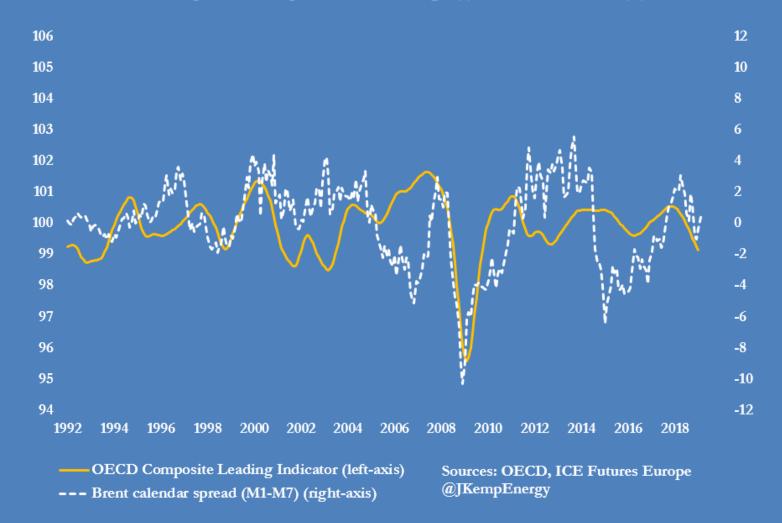


Source: ICE Futures Europe, National Bureau of Economic Research

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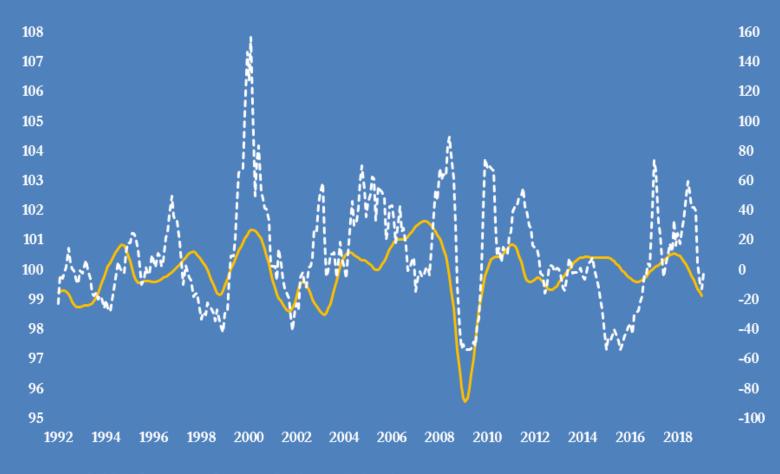
Brent calendar spread and the global economic cycle Spreads slumped in Q4 2018 as economic and consumption outlook deteriorated

OECD composite leading indicator versus Brent calendar spread Leading indicator long-term trend = 100 Brent spread U.S.\$ per barrel, contango (-) or backwardation (+)



Brent spot price and the global economic cycle Spot price slumped in Q4 2018 as economic and consumption outlook worsened

OECD composite leading indicator versus Brent price Leading indicator long-term trend = 100 Brent front-month futures price, 12-month percent change, U.S\$/bbl

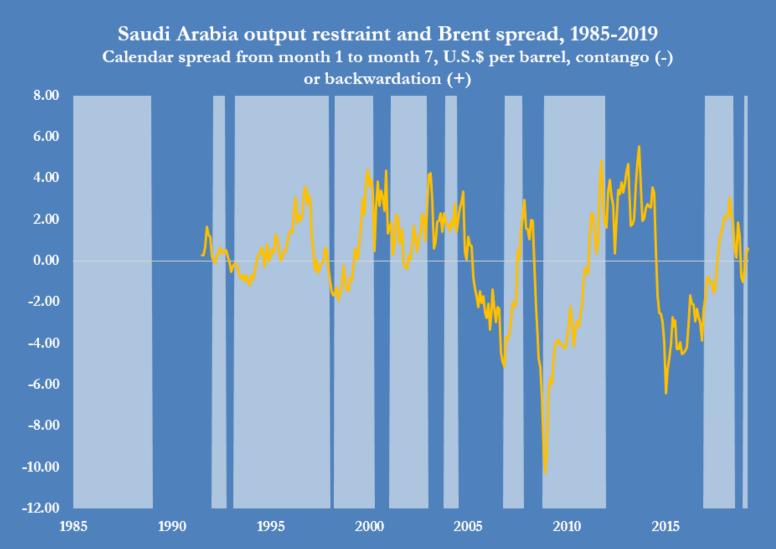


OECD Composite Leading Indicator (left-axis)Brent price (front-month futures) (right-axis)

(

Sources: OECD, ICE Futures Europe @JKempEnergy

Saudi Arabia has resumed traditional role as swing producer Kingdom can always force oil market into backwardation if it cuts deeply enough



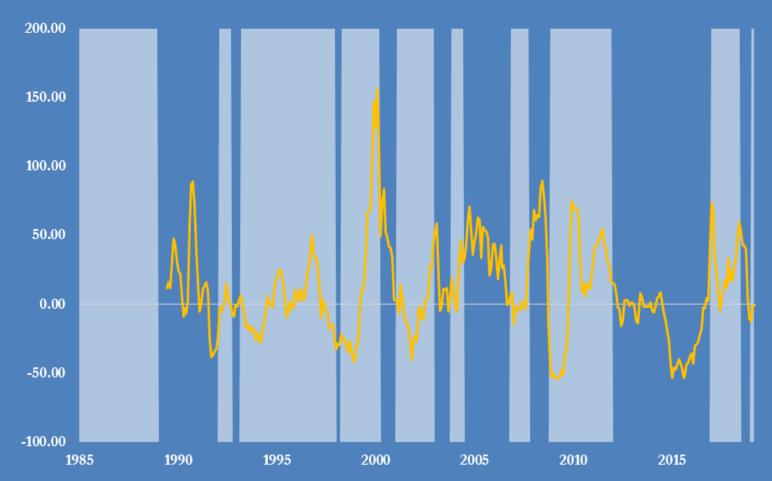
Saudi Arabia output restraint (from OPEC Statistical Bulletin)

Brent calendar spread (U.S.\$ per bbl M1-M7)

Sources: OPEC, ICE Futures Europe @JKempEnergy

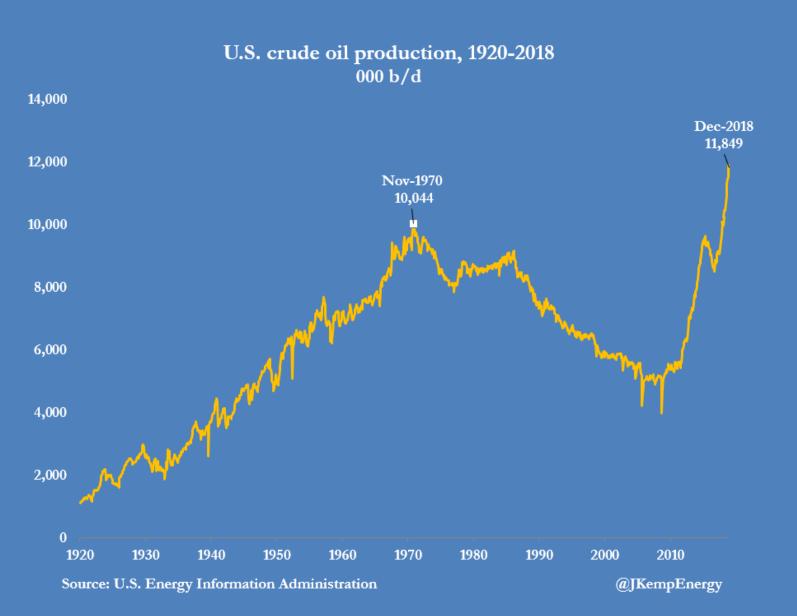
Saudi Arabia is sacrificing market share to protect prices and revenues Policy alternates between price-defence and volume-defence

Saudi Arabia output restraint and Brent prices, 1985-2019 Front-month futures price, percent change compared with prior year

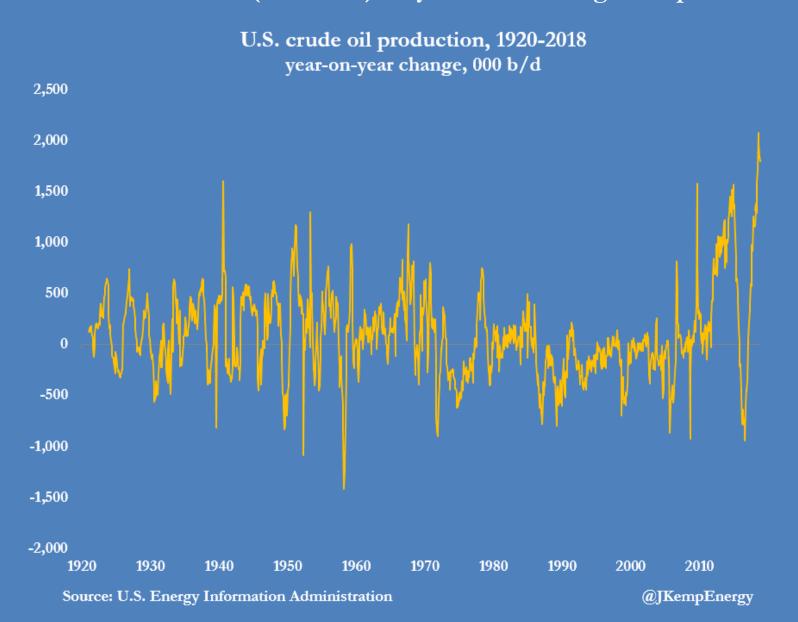


- Saudi Arabia output restraint (from OPEC Statistical Bulletin) Sources: OPEC, ICE Futures Europe
- -Brent front-month futures (percent change versus prior year) @JKempEnergy

U.S. crude production has surged in response to price rise since 2016 Shale producers have increased output at fastest rate anywhere in history



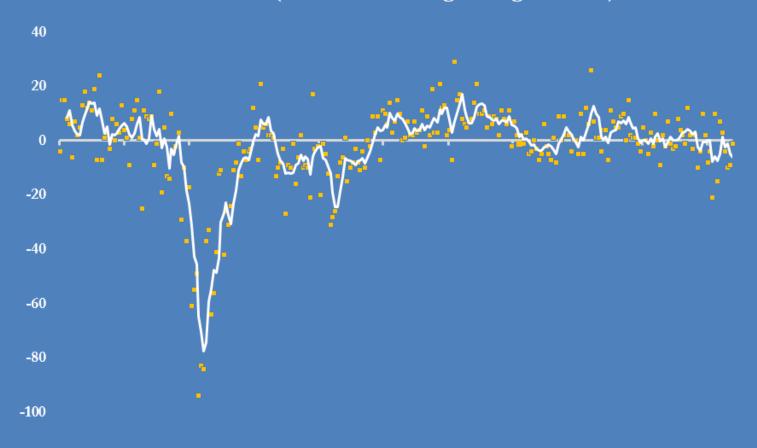
U.S. crude output increased by >2 million b/d in year to Aug 2018 Second shale boom (2016-2018) may be decelerating in response to lower prices



U.S. shale producers have been cutting rig count since end of 2018 Rig count typically follows changes in WTI with lag of 16-20 weeks

Weekly change in number of rigs drilling for oil in the United States (four-week moving average shown)

60



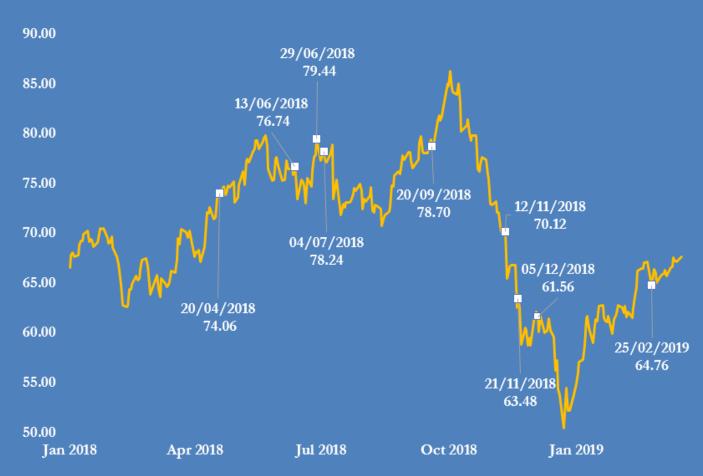
-120
Jan 2014 Jul 2014 Jan 2015 Jul 2015 Jan 2016 Jul 2016 Jan 2017 Jul 2017 Jan 2018 Jul 2018 Jan 2019
Source: Baker Hughes
@JKempEnergy

U.S. oil output normally responds to prices with \sim 12-month lag Prices to drilling = 3-4 months, drilling to completion and output = 6-9 months

US oil futures prices and crude oil production, 1985-2019 Percent change compared with prior year, 3-month average 150 30 100 20 10 50 0 -50 -10 -100 -20 1985 1990 1995 2000 2005 2010 2015 Source: U.S. Energy Information Administration L-axis: WTI front-month futures @JKempEnergy ---- R-axis: U.S. oil production (12-month lag)

White House has revealed preference for prices below \$75 or even \$70 Presidential interventions via twitter as focus turns to re-election campaign

Brent crude front month futures price, U.S.\$ per barrel Presidential tweets and television interviews about OPEC shown



Source: Intercontinental Exchange

@JKempEnergy

Conclusions

Key sources of uncertainty

Oil outlook will be dominated by developments in the global economy

- ❖ U.S./China relations, business confidence, trade growth
- **❖** Fed reaction function
- Intra-cycle slowdown or end of cycle?
- Final boom?

White House must choose between aggressive sanctions policy and low oil prices

- Squeezing Iran and Venezuela
- Political impact of rising prices
- Gearing up for 2020 campaign
- ❖ NOPEC legislation and tweets
- Leverage over Saudi Arabia?

Saudi Arabia must choose between raising prices and protecting market share

- **\\$** Kingdom's price target: \$75? \$80? \$85? \$90?
- * Replacing sanctioned barrels from Iran and Venezuela
- Spare capacity and production ceiling
- Future investment
- * Revenue needs and social transformation
- Aramco privatisation?