Oil market impact from coronavirus, lockdowns and volume war Selected indicators

JOHN KEMP REUTERS 3 April 2020

Oil market narrative has shifted radically since start of year

Cyclical economic recovery \rightarrow coronavirus threat \rightarrow volume war \rightarrow economic lockdown

Early Jan (Brent at almost \$70)

- > U.S./China trade tensions ease
- Cyclical economic recovery expected
- Oil consumption set to accelerate
- Oil producers extend production limits >

Late Jan (Brent at \$60)

- Coronavirus epidemic not contained
- > China in lockdown
- Oil consumption forecasts cut
- Oil producers uncertain to extend cuts

Early Mar (Brent at \$50)

- Coronavirus epidemic goes global
- Oil consumption falling sharply
- Russia and KSA fail to extend output limits

Mid Mar (Brent below \$35)

- Saudi Arabia switches to punishment mode
- > Volume warfare breaks out
- ➤ Oil production to rise 2-3 million b/d
- Coronavirus becomes pandemic

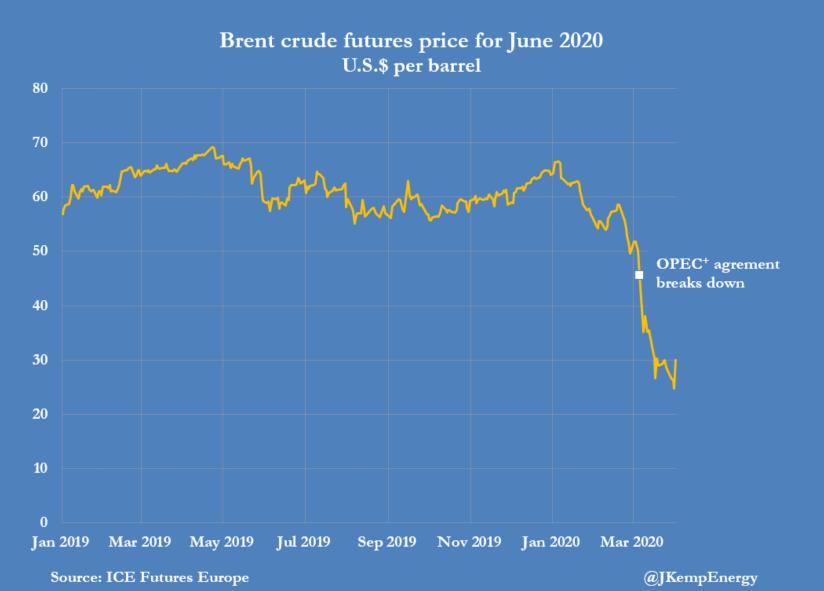
Late Mar (Brent at \$25)

- > G7 economies move to lockdown
- ➤ Oil consumption falls 20-30 million b/d
- Refineries cut crude processing
- Oil storage fills rapidly

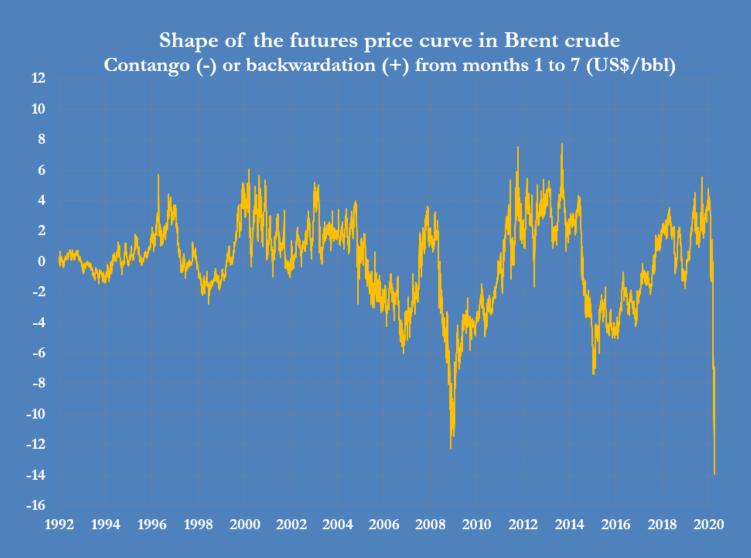
Early April (Brent at \$30)

- Oil industry in unprecedented crisis
- Focus on cash conservation
- U.S. shale drilling slows sharply
- White House presses for output cuts

Oil prices hit by combination of volume war, coronavirus and lockdowns Brent down -\$21 before collapse of OPEC⁺ agreement, a further -\$20 afterwards



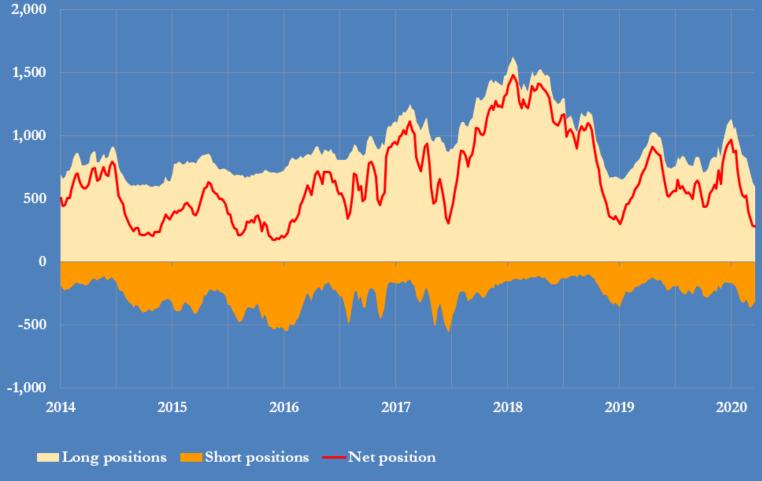
Traders now anticipate record production surplus, after earlier expecting deficit Brent's six-month calendar spread weakens to largest contango on record by end-March



Price difference Brent month 1 and month 7 (U.S.\$/bbl) Source: ICE Futures, @JKempEnergy Contango (-) or backwardation (+)

Hedge funds have cut former bullish positions and added bearish ones Combined position down from 970 million bbl at start of Jan to 282 million near end Mar

Money managers' total long and short positions in Brent, WTI, U.S. gasoline, U.S. heating oil and European gasoil (million bbl)

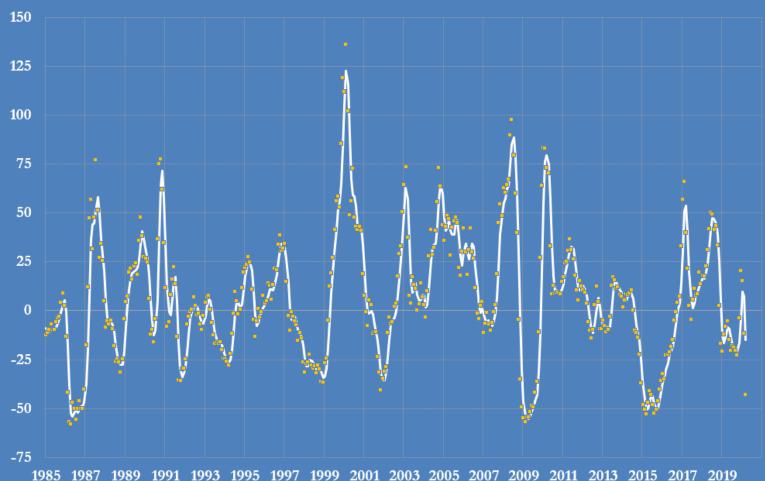


Source: U.S. Commodity Futures Trading Commission, ICE Futures Europe

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U.S. crude futures hit by some of sharpest falls for decades Front-month WTI futures down -43% year-on-year at end of Mar

U.S. crude futures prices, 1985-2020
percent change from prior year, monthly and three-month average
front-month WTI contract



Source: CME Group @JKempEnergy

U.S. physical crude prices fall close to multidecade lows Cash crude for immediate delivery at Cushing falls below \$20/bbl

U.S. cash crude price at Cushing storage hub, 1986-2020 2020 U.S.\$ per barrel, month end inflation-adjusted using U.S. core CPI



Source: Refinitiv @JKempEnergy

Crude prices near wellhead in Permian also close to multidecade lows U.S. shale producers unable to cover operating costs

U.S. cash crude price at Midland in the Permian Basin, Texas U.S.\$ 2020 per barrel, inflation-adjusted, month end, 1986-2020



Source: Refinitiv @JKempEnergy

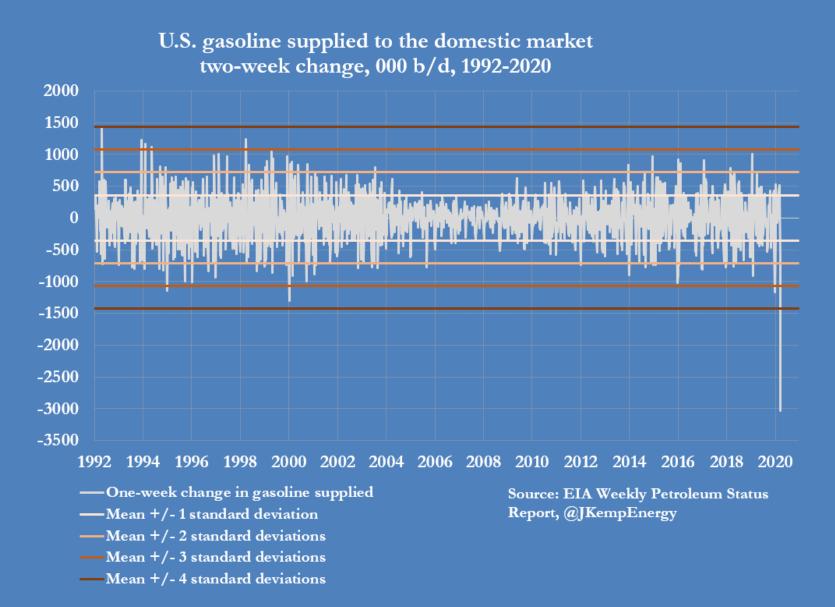
U.S. gasoline consumption plunges in late Mar as lockdowns proliferate Gasoline supplied falls by -3 million b/d in two weeks between Mar 13 and Mar 27

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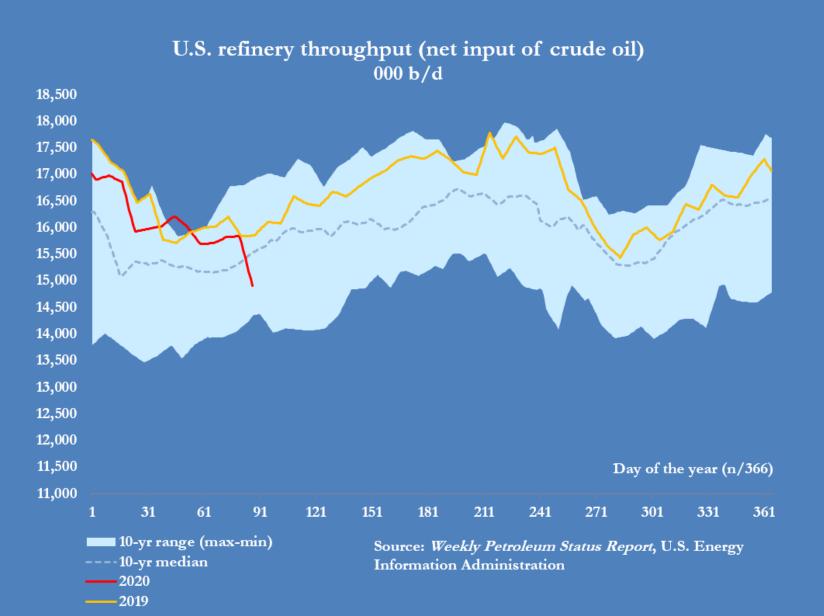
U.S. gasoline supplied to the domestic market 000 b/d, weekly and four-week average, 2000-2020 11,000 10,000 9,000 8,000 7,000 6,000 5,000 2014 2002 2004 2006 2008 2010 2012 2016 2018 2020 2000

Source: EIA Weekly Petroleum Status Report

Two-week decline in U.S. gasoline supplied is largest on record Eight standard deviations

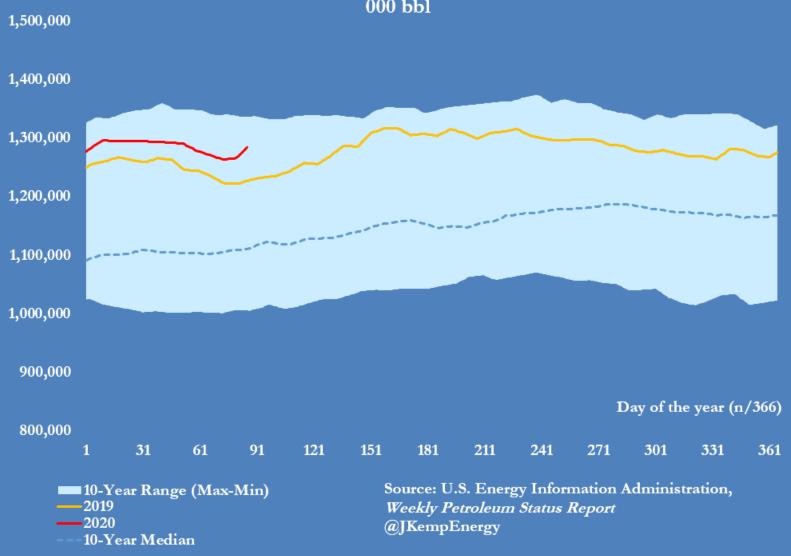


U.S. refiners cut crude processing by -0.9mn b/d over two wks in late Mar Processing rate at end Mar was lowest for time of year since 2012



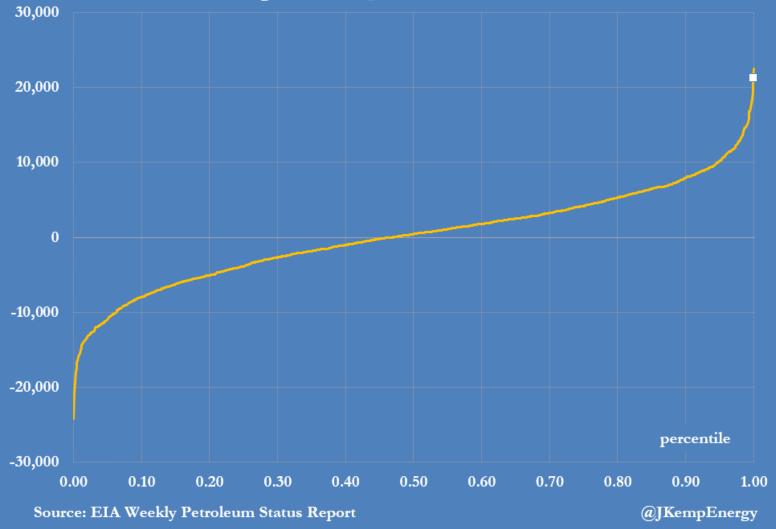
U.S. crude and product stocks surged +21mn bbl in week to Mar 27 Crude and fuel inventories built as refining and consumption slowed abruptly

Total U.S. crude and petroleum product stocks excluding SPR 000 bbl



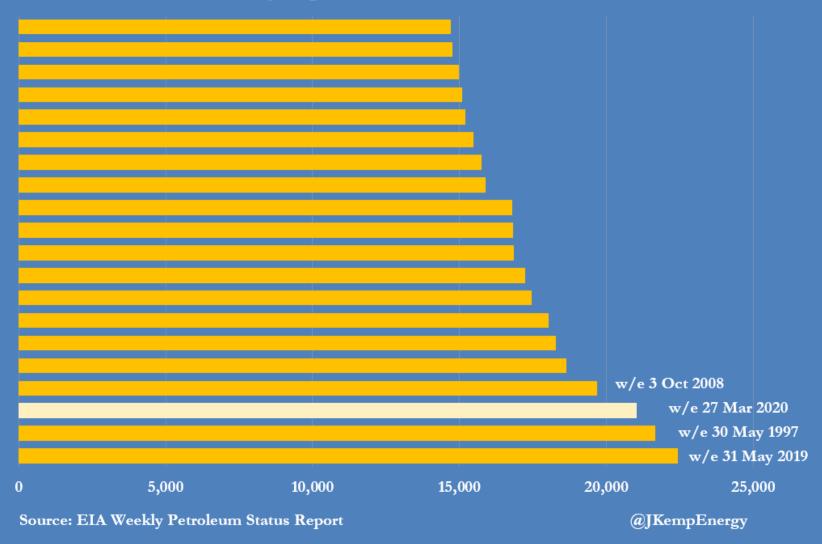
One-week stock build in w/e Mar 27 was exceptionally large 99th percentile for all weeks since series began in 1990

U.S. crude oil and petroleum product stocks excluding SPR one-week change, 000 bbl, percentile distribution, 1990-2020



One-week stock build was third-largest on record Only exceeded once every 800 weeks over last three decades

U.S. crude oil and petroleum stocks excluding SPR, 1990-2020 Twenty largest one-week increases, 000 bbl



U.S. economy has come to a sudden standstill, no parallel in recent history 10 million jobs lost over two weeks between Mar 13 and Mar 27

U.S. Initial Unemployment Claims, 1967-2020 Weekly claims, seasonally-adjusted 7,000,000 6,000,000 5,000,000 4,000,000 3,000,000 2,000,000 1,000,000 0 1972 1967 1977 1982 1987 1992 1997 2002 2007 2012 2017

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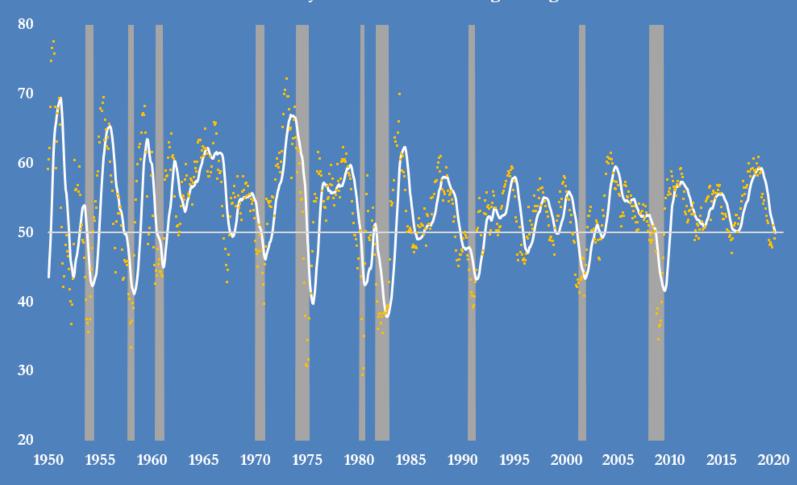
Source: U.S. Department of Labor, Employment and Training Administration

U.S. manufacturers reported abrupt end to previous economic upswing in Mar ISM purchasing managers' index fell below 50 point threshold signaling contraction

U.S. Purchasing Managers' Index, 1950-2020

Manufacturing, diffusion index, base = 50

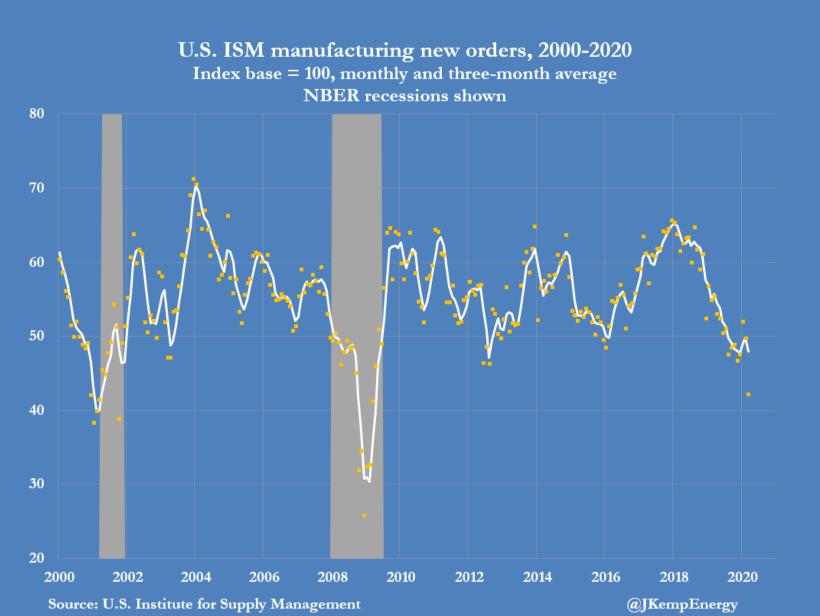
Monthly and 12-month moving average



Source: Institute for Supply Management, Manufacturing Report on Business

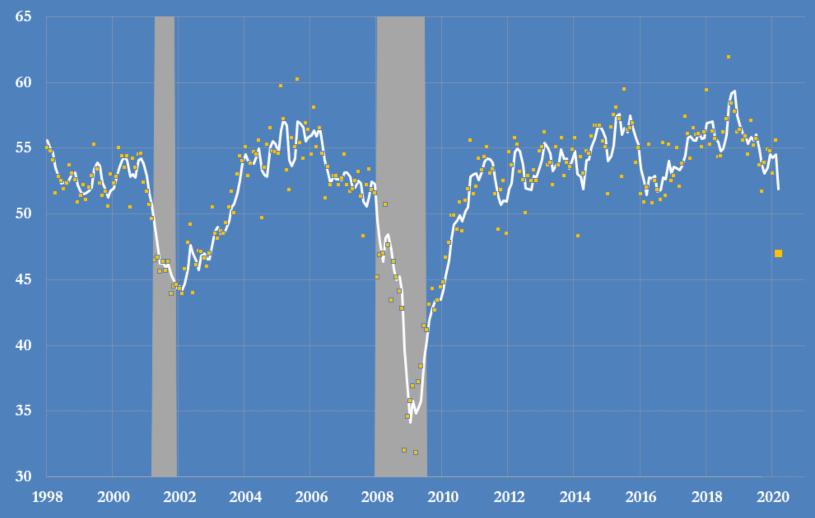
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U.S. manufacturers reported most widespread fall in new orders since 2009 Production and employment set to drop sharply in next few months



U.S. businesses outside manufacturing sector reported widespread fall in jobs Employment decline was most widespread since Feb 2010

U.S. non-manufacturing businesses employment, 1998-2020 ISM non-mfg employment diffusion index, monthly and 3-month average



Source: Institute for Supply Management

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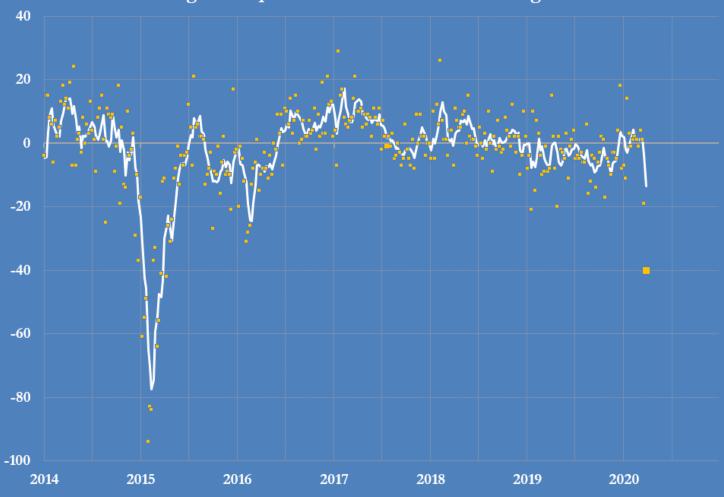
Eurozone manufacturers reported widespread drop in activity in Mar PMI fell to lowest level since 2012, nascent recovery at end-2019/start of 2020 snuffed out

Eurozone manufacturing purchasing managers' index Index base = 50, monthly and three-month average



U.S. oil producers have slashed number of rigs in response to low prices Active rig count down -59 (-9%) in two weeks from Mar 13 to Mar 27





Source: Baker Hughes @JKempEnergy

U.S. oil rig count now down -264 (-30%) from cyclical peak in Nov 2018 Stabilisation and slight recovery in early 2020 snuffed out by volume war and epidemic

Number of rigs drilling for oil in the United States, 1990-2020



Source: Baker Hughes

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